

Dev Jain

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I am a driven student passionate about entrepreneurship and sustainable business development. I aspire to pursue a business degree to gain the skills necessary to create innovative and responsible solutions for a better future.

EDUCATION

Jayshree Periwal International School, Jaipur, Rajasthan May 2023- Present
International Baccalaureate (IB)

- Secured grades of 39/42 in grade 11th with a perfect score in 4 subjects; placing in the top 5% of my class out of 250 students

Fountainhead School, Surat, Gujarat May 2011- May 2023
International Baccalaureate (IB)

- Secured grades 49/56 in MYP IB, Placing me in the top 15% of my class
- Secured a 7 in Math with 98%. School highest

Organization Name, Jaipur, Rajasthan Aug 2024 - Present
Independent Researcher

- Conducting research on the impact of the ban on PET chips on the textile market's supply chain.
- Analyzing data and trends to assess the overall effects on production and distribution channels.

The Wharton School of the University of Pennsylvania, Philadelphia, Pennsylvania Jun 2024 - Jul 2024

- Participated in a global entrepreneurship course with attendees from 100+ countries, learning the fundamentals of starting and managing a business by Professors Jared Scruggs and Nichole Carter.
- Secured 2nd place and won the "Most Unique Idea Award" in business competition by pitching a sustainable aquaculture farming idea, addressing issues of toxic seaweed cultivation with a focus on brine water.

Columbia University - Venture for All, Mumbai, Maharashtra Jun 2023 - Jul 2023

- Developed knowledge in sustainability and corporate social responsibility (CSR), incorporating concepts of Ikigai and diverse marketing styles under the guidance of Professor Daniel McQuade.
- Won 1st place and the "Best Venture Award" in a sustainability competition by creating an innovative hand tape made from waste fruit peels, showcasing the potential of upcycled materials in the business.

EXPERIENCE

Hammerkicks, Hammer Lux, Surat, Gujarat Jul 2020 - Present
Founder and Chief Executive Officer

- Initiated and grew a sneaker & apparel reselling venture to over 550+ sales, generating \$60,000 in revenue.
- Expanded with a network of 150+ references, turning a personal passion into a profitable enterprise.

Tashya Gems, Surat, Gujarat Oct 2020 - Present
Administrative Employee, Craftsman

- Handled over 50+ customers daily, assisting in carving, measuring, moulding, and repairing 1,000+ jewellery items in the family business post the COVID-19 Pandemic and its impact.
- Managed social media presence and created a website to enhance customer engagement.

Technocraft Industries, Mumbai, Maharashtra Jun 2024 - Jul 2024
Intern

- Verified 15+ daily expenses and streamlined over 50 invoices, ensuring efficiency in financial operations.
- Gained proficiency in spreadsheet management and corporate finance processes for financial analysis.

Dharmanand Diamonds, Surat, Gujarat Feb 2021 - Mar 2021
Operating Intern

- Assisted in the carving, molding, and repair of over 100+ jewelry pieces, working with raw diamonds and gaining insights into the manufacturing and supply chain processes.
- Guided 10+ clients daily, providing expertise on design and repairs while supporting operational efficiency.

LEADERSHIP EXPERIENCE

Jayshree Periwal International School, Jaipur, Rajasthan*India Representative**Aug 2024 - Present*

- Represented India in the International School Sport Federation (ISF) competition, competing against teams from 30+ countries; played 6 matches as a main leg-back in defense, scoring 4 goals during group stage.
- Contributed to India's defensive strength in both group and friendly matches, helping secure competitive results on an international stage.

*School Representative**Aug 2019 - Aug 2024*

- Secured 2nd place in the International Schools Sports Organisation (ISSO) competition, demonstrating excellence and consistency through multiple district championships.
- Trained extensively with cross-state sessions, contributing to consistent team success and maintaining high-performance standards in competitive events.

Green City Organization, Surat, Gujarat*Jul 2021 - Present**Operating Head*

- Planted 1200+ trees and led 50+ tree drives, engaging over 100 volunteers for sustainability efforts.
- Promoted eco-initiatives, growing 20K saplings and enhancing engagement in environmental conservation.
- Honoured with the Good Karma Award by Times of India, featured in the newspaper multiple times.

Contentment, Surat, Gujarat*Sept 2021 - Present**Founder & Developer*

- Developed a mobile application that connected 500+ students to 5+ counselors, providing access to mental health support, particularly for managing panic attacks, inspired by personal experiences within my family.
- Featured on the first page of my school's 2022 editorial book for scaling the app's impact, which successfully enhanced student well-being.

Hostel Student Government, Jaipur, Rajasthan*Apr 2023 - Present**Weekend Head*

- Organized and planned 30+ weekend outings, managing logistics and overseeing 300+ students per event.
- Led the execution of 20+ hostel events, contributing to student engagement and community-building.

TeenCEO Club, Surat, Gujarat*May 2022 - Present**Founder*

- Taught 50+ kids about startups and entrepreneurship, fostering innovation and leadership among youth.
- Organized a mini Shark Tank competition and hosted 10+ guest speakers, promoting hands-on learning.

FinEducate, Surat, Gujarat*Nov 2022 - Present**Co-Founder & Lead Editor*

- Launched a finance literacy site with 100+ articles and 1.2M views, providing financial knowledge.
- Led a team of 8, facilitating the dissemination of finance education to diverse individuals of all ages.

Neki Ki Dukan, Bhavnagar, Gujarat*Sept 2021 - Aug 2023**Executive Committee Member*

- Initiated a thrift sale initiative to address the lack of affordable, high-quality clothing options for middle- and low-income families, collecting over 100K+ clothing items.
- Raised \$6K+ through thrift sales, with proceeds supporting local blood drives and other community causes, enhancing access to vital resources for underserved groups.

SKILLS AND INTERESTS

- Proficient in English, Hindi, and Gujarati.
- Knowledge of programming languages like Java, C++, and Python.
- Played Varsity Basketball and represented my school at the District level held in Khelmahakumbh, in 2021
- Skilled in Microsoft Suite (Excel, Access, Powerpoint, Word), Google (Documents, Slides, and Spreadsheets), Adobe Suite (Photoshop and Illustrator), Visual Studio Code, and Canva.
- Passionate Guitar, Keyboard, and Recorder player.

- Completed comprehensive online coursework in Financial Markets (Yale University), Operations Management (University of Pennsylvania), and Supply Chain Management (Rutgers University) via Coursera.
- Engaged in an Investment Banking virtual experience program with J.P. Morgan on Forage, gaining industry-relevant insights and practical knowledge.